



Illinois Section  
Founded 1916



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# News

ASCE Illinois Section

Vol. 52, No. 8  
October 2011

## Engineering and Business Development

By Michelle Lipinski, PE

Think back to your life as a college student as you were ready to enter the workforce. You were about to graduate and started interviewing. And all the hours of studying Physics, Statics, Dynamics, Structures, Transportation, Sales, and Marketing were about to pay dividends as you waited for that first engineering position to be offered to you.

Wait, you never took any Sales or Marketing Classes? Well, how did you expect to be employed as a Civil Engineer?

All too common a situation today in these tough economic times companies are being forced to “do more with less”. The days of marketing departments and dedicated business development personnel seem to be going by the wayside.

**Engineers are being asked to not only solve client problems, but also market themselves to bring in new clients and work to their company.**

In particular, companies are interested in hiring engineers described as “doer-sellers.” Engineers are being asked to not only solve client problems, but also market themselves to bring in new clients and work to their company. Engineers can no longer sit and

**Wait, you never took any Sales or Marketing Classes? Well, how did you expect to be employed as a Civil Engineer?**

wait for work to come in the door. The “doer-seller” is expected to approach clients before they even have a specific project out to bid.

Generally, civil engineers are destined to follow two tracks: technical or management. A technical track is a steady and smooth progression from academia. What was learned in the classroom is extrapolated to real-world situations and technical experience is gained in the process. A management track, however, leads an engineer down a path of unfamiliar territory. A manager is typically expected to be billable, manage employees, perform accounting tasks, and above all bring in work. Typically, engineering students are not trained to manage. They are trained to do, not sell.

In fact, the first sales situation most young engineering students are faced with is interviewing for that first engineering position. Sure, a nice shiny resume with a high GPA and special coursework looks impressive. However, a company looking for a “doer-seller” as an employee wants much more involvement in engineering networks or associations.

*(continued on page 5)*

## President's Notes

Darren T. Olson, P.E., CFM, D.WRE



### Have You Bought Your Ticket to the Annual Dinner?

The Annual Dinner is fast approaching, and if your answer to the question above is “yes”, then you likely saved \$15 by registering before September 30th. I strongly encourage all of our members to attend; this is our premiere event where we get to recognize our fellow

civil engineers for their achievements. It promises to be a great evening as awards will be given out in 9 categories. And if all that doesn't have you sold, wait until you see the views from the 80th floor of the Aon Center.

As another year comes to a close for the Illinois Section, there are several people to be acknowledged. Foremost is our Communications Chair, **Bryan Luke**, who has done an outstanding job of getting quality newsletters out on time despite getting many of the articles late (or very late in the case of this month's President's Notes). Despite having twins earlier this year, Bryan has handled the many requests he received throughout the year and has improved the Communications Committee by cutting costs, improving service and tracking feedback from our members. Bryan was helped by **Pat Lach** during the year, as Pat was our Renaissance Man that could step in to any Committee and provide assistance. He has done a great job in his outreach efforts to grade school and high school students, our webmaster, and he'll be joining the Illinois Section Board as our Secretary next year.

I'd also like to give a special thanks to **Emilie Becq-Giraudon** and **Mike McKinnon**, our current and future Treasurers. This year all Sections and Branches were asked by ASCE National to convert to QuickBooks accounting software and complete our own tax return. The conversion was complicated by the fact that all of our Technical Groups were also required to make the change. The goal was for easier tax accounting at the end of the year and better fiscal policy throughout ASCE National. Emilie and Mike not only converted the Section's finances to Quickbooks, but they also attended webinars put on by ASCE National and helped each of the technical groups

The Annual Dinner is our premiere event where we get to recognize our fellow civil engineers for their achievements.

make the conversion too. It was a monumental undertaking, and I appreciate their help. Mike will be our Treasurer next year, as Emilie has requested to step down from her position on the Board so she can spend more time with her growing family. I truly appreciate her efforts and wish her the best of luck. Another person that deserves a lot of credit is **Thera Baldauf**, the Chair of our Sustainability Committee. This committee started at the end of last year and has made great strides, even outpacing ASCE National's Committee on Sustainability. I believe that the involvement and importance of this committee will continue to increase and I know Thera is up to that challenge.

I also appreciate the assistance and dedication of the Directors (**Gary Goodheart**, **Cindy Menches**, **Mike McKinnon**, **Srikanth Panguluri**, **Fran Miller** and **Leo Morand**) that stepped-up when requested and followed through with tasks. Many of them were actively involved in the Awards and Annual Dinner preparation, so be sure to thank them when you see them running around at the dinner on October 12th. **Sarah Harbaugh**, our Executive Secretary, is also instrumental in the dinner among many other tasks that she performs for us. She has been a great asset to the Section.

The Technical Chairs, **Kalyani Deabhaktuni**, **Victor Van Santen**, **Heather Henneman**, **Thomas Paolicchi**,

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## ASCE Illinois Section News

### ILLINOIS SECTION NEWSLETTER

Mailed to all ASCE-IS dues-paying members  
American Society of Civil Engineers  
Illinois Section – Region 3

#### Communications Chair/ Newsletter Editor – Bryan Luke

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Phone: 1-800-548-ASCE  
Web Site: [www.asce.org](http://www.asce.org)

# Safer Roads for Bicyclists

By Katie Kukielka, EI

In April 2011, the National Association of City Transportation Officials (NACTO) released its *Urban Bikeway Design Guide*. The guide was developed based on real-world experiences of some of the best cycling cities in the world, as well as extensive research of worldwide design guides. At this time, the document serves as a supplement to the commonly accepted *AASHTO Guide to Bikeway Facilities* and the *Manual on Uniform Traffic Control Devices (MUTCD)*. The FHWA is currently reviewing many of the bike treatments described in the guide, but most have received interim approval and can be incorporated into roadway design projects. The innovative bike treatments



Photo Source: The Chicago Tribune

The innovative bike treatments presented in the NACTO Urban Bikeway Design Guide serve as examples for how urban areas with challenging right-of-way issues can improve their biking infrastructure, and encourage residents to consider biking as a safe, convenient means of transportation.

presented in the *NACTO Urban Bikeway Design Guide* serve as examples for how urban areas with challenging right-of-way issues can improve their biking infrastructure, and encourage residents to consider biking as a safe, convenient means of transportation.

The NACTO *Urban Bikeway Design Guide* addresses both the structural and non-structural components of bikeway design. Structurally, it provides guidance on how to design conventional bike lanes and cycle tracks. Currently, the City of Chicago has just over 100 miles of conventional bike lanes. These are dedicated bike lanes located adjacent to roadway traveled lanes that are distinguished by pavement markings. Under this configuration, bicyclists are a part of vehicular traffic and ride unprotected with the traffic flow. These conventional bike lanes present concerns to some riders, who feel unsafe navigating around moving vehicles and parked cars. An alternative to this conventional design is the implementation of cycle tracks. Cycle tracks are dedicated bike lanes that are physically separated from motor vehicle traffic and distinct from sidewalks. In July 2011, the City of Chicago unveiled its first ½ mile stretch of cycle tracks on the heavily-traveled section of Kinzie Street between Milwaukee Avenue and Wells Street.

The new roadway configuration provides a buffer between bicyclists and vehicular traffic by incorporating physical barriers

The Chicago Department of Transportation surveyed Kinzie Street bicyclists about their experience, and 41% of riders said that they changed their morning route so that they could use the protected cycle tracks instead of conventional bike lanes on other streets.

and a parking lane between them (see photograph). This configuration allows both drivers and bicyclists to feel safer

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# ASCE Pre-College Outreach News

**A**SCCE has provided a highlight of some of the pre-college outreach work being done from the national headquarters. As always, members are free to email [outreach@asce.org](mailto:outreach@asce.org) for more information and feel free to check out the ASCE Pre-College Outreach Group on Facebook.

## Training and Information

Engaging, preparing and supporting ASCE members is essential to achieving ASCE's pre-college outreach goals. Members can now access Pre-College Outreach information directly from the home page of the ASCE Website ([www.asce.org](http://www.asce.org) or at [www.asce.org/Audience/Kids-Parents-Teachers](http://www.asce.org/Audience/Kids-Parents-Teachers)). Coming soon through ASCE is online training tutorials intended to provide information about talking with kids about careers in civil engineering, and practical tips to plan for classroom visits, and gain confidence in working with kids of all ages.

Check out the new sustainability game on the Home Page of ASCEville

## New Materials

ASCE, in collaboration with other groups and organizations, has gathered, developed, and/or customized a strong library of outreach tools, including programs, workbooks, activity outlines, websites, and other material that can be used for outreach to children of all ages. If you have not seen it already, feel free to check out the new sustainability game on the Home Page of ASCEville (<http://content.asce.org/asceville/index.html>). A companion poster is available

for teachers and is an excellent outreach tool for our members who have the opportunity to talk to kids about sustainable infrastructure. This poster will also be used at local outreach events throughout the Illinois Section. ASCE has also added three additional Career Fair kits to its inventory to meet the needs of members who are interested in borrowing a kit for their next career fair.

## Engineers Week

This year for Engineers Week, ASCE will once again offer limited quantities of free Engineering Landmarks book-marks to members to give out to kids at their outreach events. ASCE held a travel photo contest this summer to determine the design of the 2012 book-marks. You too can participate by helping pick this year's landmarks by voting for your favorite travel photo on ASCE's pre-college outreach Facebook group. ASCE has doubled its inventory of career Fair kits to better meet the needs of members who are interested in loaning a kit for their next career fair or Engineers Week event.

## High School Transition Strategy

National ASCE's Pre-College Outreach is pilot testing a comprehensive high school outreach initiative, Civil Engineering Clubs. This program is intended for students who have self-identified themselves as being interested in pursuing an engineering career. Be on the lookout for more information as this initiative takes shape and news from the pilot student clubs is released.

## Local Outreach Efforts

The Student Outreach Committee of the Illinois Section is always looking for volunteers to help with upcoming and future outreach efforts and activities. There are several activities and events coming up that can be viewed in the

The Student Outreach Committee is always looking for volunteers to help with upcoming and future outreach efforts and activities

"Calendar of Events" section. We are looking for volunteers from the Illinois Section to be a part of our future outreach efforts in any of the following ways:

- Volunteers to help plan, organize and attend various outreach activities throughout the Section
- Speakers for career panels and schools to talk about their education, careers, and day-to-day job activities
- Volunteers to answer technology related questions from students and teachers regarding STEM-related projects or activities
- Companies to host high school students on "Job Shadow" or "Internship" days

If you, your coworkers, or colleagues are interested in participating in and furthering the Illinois Section's student outreach activities, please contact Patrick Lach at 773-792-8510x12 or [plach@heyassoc.com](mailto:plach@heyassoc.com). **ASCE**

*Leslie Payne works for ASCE National in Reston Virginia and is a Senior Manager responsible for Pre-College Outreach.*

*Patrick Lach chairs the Student Outreach Committee. This article was provided by the Student Outreach Committee.*

## Engineering and Business Development

(continued from page 1)

It is this “doer-seller” that is the key person still employed as economic times turned downward. The idea of having one employee perform the job of two is appealing to the employer. But, what is a doer-seller doing that is anything different from the “doer” or the “seller”?

An “80-20 Rule” for a desirable employee is someone that is not only billable 80% of their time, but capable of keeping others billable the other 20%. You may be the greatest “doer” or the greatest “seller” at your company, but what more are you doing to help out the company to grow as a whole?

One key thing that the “doer-seller” does, even without conscious thought, is network. Networking is a must. Building a network goes beyond attending events and collecting business cards. True networking is the exchange of ideas and information with others that may not need your services today, but will remember you when they, or someone they know, does need your services. It is not only important to network with potential clients, but to network with your peers.

It is often said it is not what you know, but who you know. You must take that further. It is how what you know can help who you know, and how someone you know can help you when you need them. Building a broad network allows your name and most importantly, your services, to be shared with a variety of potential clients you would not have otherwise attempted to approach.

Being a member of ASCE, for example, provides many networking opportunities each month. Networking with peers helps build a referral network, potential for joint ventures, and possible contacts for future jobs.

**Building a broad network allows your name and most importantly, your services, to be shared with a variety of potential clients you would not have otherwise attempted to approach.**

But how can potential clients trust that you will be able to support and perform all the services you sell?

An engineer in a sales position has the advantage of being able to look at a project and know right away whether it lies within the company’s capabilities, or whether another company would best be suited for it (to be passed off to one of the engineer’s contacts from networking, of course!). A business development person may only look at the broad picture (i.e. dollars) as their focus and may not always understand what they are selling on a particular project.

Clients appreciate speaking directly to the person that is going to solve their issue, i.e. the seller that will be the doer. Marketing yourself to the client is just as important as marketing your company. It is more impressive to your superiors if a new client calls looking to speak with you specifically because of a referral instead of “Someone” at your company.

The good news is that it is never too late to transition your career into being a “doer-seller”! Becoming active in organizations by joining committees, helping to plan and assist during networking events, and even following up

with current clients to see how you can better assist them are all small steps that can take in the direction of “doer-seller”. It is also important to follow-up with people you meet at these events. Even though they might not need your assistance the first time you meet, oftentimes the more a person sees your face or hears your voice, they will remember you when they have an issue that needs to be resolved. Or even better, when someone else has a problem and asks them if they know anyone that can help.

Most importantly, stop collecting business cards, and start using them! And, of course, get out there and Sell, Sell, Sell! **ASCE**

*Michelle Lipinski, President of Rubino Engineering, Inc., is currently the Vice-Chair of the ASCE UPDG. This article provided by UPDG.*

### Business Development Checklist

- You spend at least 10 to 20% of your time identifying potential projects and leads
- You follow up on those leads consistently
- You are a member of at least 2 organizations such as ASCE and actively participate on committees
- You attend at least 2 meetings a month
- You sort the business cards you obtain and follow up regularly with your contacts

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## Safer Roads for Bicyclists

(continued from page 3)

commuting downtown. According to a news release from the City of Chicago, the number of bicyclists using this route has increased 60% during morning rush hour since the installation of the cycle tracks. The Chicago Department of Transportation surveyed Kinzie Street bicyclists about their experience, and 41% of riders said that they changed their morning route so that they could use the protected cycle tracks instead of conventional bike lanes on other streets. The project is considered a great success, and the Chicago Department of Transportation is currently evaluating more locations where they can implement protected bike lanes in the future.

For civil engineers, this is an exciting step forward in creating sustainable transportation infrastructure that accommodates multiple modes of transportation.

Beyond conventional bike lanes and cycle tracks, the *NACTO Urban Bikeway Design Guide* also contains sections on how to improve intersection designs, traffic signals, roadway signage, and pavement markings to create a

safer environment for both bicyclists and drivers. For civil engineers, this is an exciting step forward in creating sustainable transportation infrastructure that accommodates multiple modes of transportation. If you would like to learn more about the latest developments in bikeway design, the guide is available online at <http://nacto.org/cities-for-cycling/design-guide/>. **ASCE**

*Katie Kukielka, a civil engineer in the Transportation Department at AECOM in Chicago, is currently the Treasurer of the Younger Member Group and a recreational bicyclist. This article was provided by the Younger Member Group.*

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## President's Notes

(continued from page 2)

**John Green** and **Jason Faulkner** must be acknowledged as the strength of our Section lies in the technical groups, and they continue to prove that true year after year. Several of them will continue on as Directors next year, and we look forward to their continued service. And finally I'd like to thank the rest of our Executive Board, **Bill Cussen**, **Lou Arrigoni** and **Chris King**. We have pondered many difficult decisions this year and I have appreciated their advice and support throughout the year.

I think it is natural at the end of one's term in a position such as Section President to look back on the goals from the year and perform a self audit. With the hard work of our Section Board, I believe we have been able to accomplish a tremendous amount that has furthered the profession of Civil Engineering in Illinois. We have made

over 10 presentations on the 2010 Report Card for Illinois Infrastructure to more than 500 people. We have also distributed over 2,000 copies of the Report Card to elected officials,

I would like to thank those that presided over the Illinois Section before me and those that are poised to take the reins in the coming years.

engineers and other leaders in our communities. We have hired a lobbyist in Springfield to push our agenda of Infrastructure to our State elected officials in a cooperative effort with the Central Illinois and Quad Cities

Sections. The other accomplishment that I am very proud of is the emergence of our Sustainability Committee. As I have written in past articles, I believe sustainability is going to be a critical aspect of all of our jobs in the years to come, and our committee is helping Illinois Section members prepare for that.

As I conclude my last President's Notes, I would like to thank those that presided over the Illinois Section before me and those that are poised to take the reins in the coming years. It is a very challenging and rewarding role to represent the great members of this Section. The Illinois Section continues to win many awards and is recognized by ASCE National as one of the strongest sections in the Nation. I'm sure we will continue down this same path in the future. **ASCE**

# Section Activities

O C T O B E R 2 0 1 1

## Chicago EWRI Chapter

### Monthly Meeting

**Date:** Tuesday, October 11  
**Time:** 5:30 pm  
**Place:** MWH  
175 W Jackson Blvd, 19th Floor  
Chicago, IL 60604  
(Use elevator banks on the  
Van Buren side of the building.)  
**RSVP:** Heather Henneman at  
[hhenneman@sprynet.com](mailto:hhenneman@sprynet.com)

## T&DI

### Board Meeting

**Date:** Tuesday, October 11  
**Time:** 5:30 pm  
**Place:** T.Y. Lin  
200 S. Wacker Dr., Suite 1400  
Chicago, IL 60606  
**Host:** Shane Schneider –T.Y. Lin  
**RSVP:** By Monday October 10th to  
Shane Schneider at 312-777-2900  
or [shane.schneider@tylin.com](mailto:shane.schneider@tylin.com)  
(Any ASCE Member is welcome  
to attend)

## 2011 ASCE Illinois Section

### Annual Dinner Meeting

**Date:** Wednesday, October 12  
**Time:** 5:30 pm Cocktails  
6:30 pm Dinner and Presentation  
Join us for a special night of  
celebrating outstanding engineers  
and projects that have made a  
difference in Illinois!  
**Place:** Mid-America Club  
200 East Randolph Dr, 80th Floor  
Chicago, IL 60601  
**Cost:** Earlybird discount for registration  
prior to Oct 1– see RSVP for details  
**RSVP:** [www.123signup.com/register?id=cxjxp](http://www.123signup.com/register?id=cxjxp)  
**Sponsorship and other information:**  
Contact Mike MacKinnon  
at 312-878-4854

## SEI Illinois Chapter and Geo-Institute Illinois Chapter Combined

### Dinner Meeting

**Date:** Wednesday, October 19  
**Time:** 5:30 pm Cocktails  
6:00 pm Dinner and Presentation  
**Topic:** Efficient Design of Deep  
Underground Structures  
**Speaker:** A.J. McGinn, PhD, P.E., COO &  
Vice President at Brierley Associates  
Underground Engineers, LLC  
**Place:** The Parthenon Restaurant  
314 S. Halsted Street  
Chicago, IL 60661  
**PDHs:** 1 PDH  
**Cost:** \$40 (\$30 government/education;  
\$20 fulltime students) with RSVP  
on/before October 14, 2011  
\$45 without/late RSVP  
**RSVP:** By October 14th to  
[asce.il.struct@gmail.com](mailto:asce.il.struct@gmail.com)  
**Questions:** Contact Dennis Morgan  
at (312) 575-3940

## TD&I

### October Luncheon

**Date:** Thursday, October 20  
**Time:** 11:30-12 social  
12-12:40 lunch  
12:40-1:30 speaker  
**Topic:** Sustainability - CDOT Cermak  
Road Project & Materials Suppliers  
Sustainability Perspective  
**Speaker:** Ms. Janet Attarian (Chicago  
Department of Transportation  
Project Director of Streetscape and  
Sustainable Design Program) and  
Vulcan Materials Representatives  
**Place:** Petterino's, Chicago—use banquet  
entrance at 50 West Randolph St.  
**Cost:** \$45 ASCE Members  
\$50 Non-Members  
\$40 Governmental  
\$20 Student Members  
**PDHs:** 1 PDH  
**RSVP:** By noon on Monday October 17th  
at [https://www.123signup.com/  
event?id=cmhsv](https://www.123signup.com/event?id=cmhsv)  
**Questions:** Matt Huffman at  
[mhuffman@cbbel.com](mailto:mhuffman@cbbel.com)

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## SEI Illinois Chapter

### Seminar

**Date:** Thursday & Friday, November 3-4  
**Time:** 8:30 am-4:30 pm  
**Topic:** Seismic Design of Highway Bridges  
**Speakers:** Roy Imbsen, Ph.D., P.E., D. Eng.,  
 Aff. M.ASCE, President of Imbsen  
 Consulting, Sacramento, CA  
 Fadel Alameddine, Ph.D., P.E.,  
 M.ASCE, Senior Bridge Engineer  
 with California Dept. of Trans.  
**Place:** Silversmith Hotel and Suites  
 10 S. Wabash Ave.  
 Chicago, IL 60603  
**PDH:** 1.4 CEUs (14 PDHs)  
**Cost:** \$1,255 (ASCE members) or  
 \$1,475 (non-members)  
**RSVP:** By October 24th at  
<https://secure.asce.org/ASCEWebSite/Webinar/ListSeminar.aspx?CatCode=CED-STRUC#162>  
**Questions:** Contact ASCE at 800-548-2723  
 or at [seminars@asce.org](mailto:seminars@asce.org)

## TD&I

### November Board Meeting

**Host:** Charlie Frangos - Clark Dietz  
**Date:** Tuesday, November 8  
**Time:** 5:30 pm  
**Place:** Clark Dietz  
 18 S. Clinton St. Suite 700  
 Chicago, IL 60661  
**RSVP:** By Monday November 7th  
 to Charlie Frangos at  
[Charles.Frangos@clarkdietz.com](mailto:Charles.Frangos@clarkdietz.com)  
 (Any ASCE Member is welcome  
 to attend)

## TD&I

### November Luncheon

**Date:** Thursday, November 10  
**Time:** 11:30-12 social  
 12-12:40 lunch  
 12:40-1:30 speaker  
**Topic:** Elgin O'Hare Expressway  
**Speaker:** Pete Harmet – IDOT  
**Place:** Maggiano's Schaumburg Location  
 1901 East Woodfield Rd  
 Schaumburg, IL 60173  
 (<http://goo.gl/maps/dP7Q>)  
**Cost:** \$45 ASCE  
 \$50 Non-Members  
 \$35 Governmental  
 \$15 Student Members  
**PDHs:** 1 PDH  
**RSVP:** By noon November 7th at  
<https://www.123signup.com/event?id=cmhbb>  
**Questions:** Matt Huffman at  
[mhuffman@cbbel.com](mailto:mhuffman@cbbel.com) or  
 Shane Schneider at  
[shane.schneider@tylin.com](mailto:shane.schneider@tylin.com)

## ASCE Region 3 Activities

### Instrumentation and Monitoring Bootcamp: Planning, Execution and Measurement Uncertainty for Structural and Geotechnical Construction Projects

#### Geotechnical

November 3-4 Chicago, IL

### Seismic Design of Highway Bridges

#### Structural

November 3-4 Chicago, IL

### Structural Design of Buildings and Industrial Facilities for Blast Loads and Accidental Chemical Explosions

#### Structural

November 16-18 Chicago, IL

### Leadership Development for the Engineer

#### Management and Leadership

November 17-18 Cincinnati, OH

### Interested in being a part of Future Cities 2012?

*Mentors and volunteers needed.*

[www.futurecitychicago.org](http://www.futurecitychicago.org)

[www.futurecitychicago.org/  
 2012Teamswanted.pdf](http://www.futurecitychicago.org/2012Teamswanted.pdf)

In an effort to inform Illinois Section members of the discussions at the monthly Board meetings, the Section Secretary contributes this monthly article to the newsletter. Any questions or comments on the Board activities are welcome by contacting Lou Arrigoni, at [larrigoni@terraengineering.com](mailto:larrigoni@terraengineering.com).

## ■ *Treasurer's Report*

▲ President Olson presented the Treasurer's Monthly Report

## ■ *Group Reports*

▲ All Groups presented a written report outlining previous and current month's activities.

## ■ *New Business*

▲ **Approval of ASCE Illinois Section Awards:** The board approved the selection committee's choices for Section Awards to be presented at the Annual Dinner October 12th.

▲ **Budget Approval:** The annual budget was approved with a change to the lobbying effort from \$5,000 to \$7,500.

▲ **Revised Lobbying Contract:** The board approved the lobbying contract

with Strategy Consulting Group for \$7,500. Strategy Consulting will continue to monitor activity in Springfield and represent ASCE before the Illinois General Assembly and Illinois Executive Branch.

## ■ *Old Business*

▲ **Region 3 Conference:** Held August 13-14. Darren Olson, Bill Cussen, Lou Arrigoni, There Baldauf, and Matt Huffman attended. Region 3 is looking for Illinois to form an Illinois Council consisting of the three Illinois ASCE Sections: the Illinois, Quad Cities and Central Sections.

▲ **Approval of the 2012 IL Section Board:** The 2012 executive board has been ratified by the present executive board. The 2012 board is as follows:

President  
–Bill Cussen

President-Elect  
–Lou Arrigoni

Secretary (*1 year term*)  
–Pat Lach

Treasurer (*2 year term*)  
–Mike McKinnon

Director to 2013 (*2 year term*)  
–Victor VanSanten  
–Stephanie Nurre  
–Jennifer Gora

Director to 2012 (*1 year term*  
*replacing Mike McKinnon*)  
–John Green

▲ **Opportunities to Present Report Cards:** The next scheduled presentation is in April to AWWA Illinois Section.

▲ **Annual Dinner:** Will be Wednesday October 12th at the Mid-America Club.

The next board meeting is scheduled for Monday, October 3, 2011, 5:30pm at MWH Americas, Inc., 175 West Jackson Blvd, 19th Floor.